

**BICYCLE AND PEDESTRIAN COMMITTEE****No less than 6 shall be city residents.****3 YEAR TERM**

MEMBER	ADDRESS	PHONE#	APPT.DATE	EXPIRATION	TERM #
Pamela Stone			10/23/18	8/26/2023	2
Tom Russo			8/26/2014	8/26/2023	3
David Gregory			10/27/20	8/26/2023	1

Katie Wunder			05/11/21	8/26/2022	1
Chairman Michael D. Snow			7/24/18	8/26/2022	2
Fleet Odom			7/24/18	8/26/2022	3

Mike Maddry			10/27/20	8/26/2021	1
Missy DiMauro			05/11/21	8/26/2024	1
Vice Chairman Becky Billingsley			7/24/18	8/26/2021	2

**NOTE: City Residents are highlighted in blue.**

The terms for Mike Maddry and Becky Billingsley have expired. Neither wish to be reappointed. These two seats will expire August 26, 2024. Pam Stone and David Gregory have also resigned. When these seats are filled with their replacements, the expirations terms will remain at August 26, 2023. On file are the resumes of Geoff Kay (City Resident), Kathy Winfree (Non-Resident), Christopher Walters (City Resident), Erin Worrell (Non-Resident), John Pedersen (City Resident), Martha Stanbrough (Non-Resident), and Shawn Watson (Non-Resident).

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# GEOFFREY (GEOFF) J. KAY

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## REGIONAL SALES MANAGER

*Revenue Generation — Market Expansion — Resource Optimization — Risk Minimization*

Consultative, solutions-focused sales professional combining business/operational insight with strategic planning, leadership, building and maintaining strong relationship management skills to achieve desired results. Forge tactical client partnerships and guide cross-functional high-performance teams, fostering continuous growth and advancement mindset. Identify requirements, allocate resources, and deliver custom solutions. Adapt quickly to changing needs and priorities in competitive, complex environments. *Areas of expertise include:*

Client and Vendor Relations | Negotiations | Quality Assurance | Project Stewardship | Business Development | Goal Setting  
Problem and Conflict Resolution | Cross-Discipline Collaboration | Training and Development | Team Leadership | Mentoring

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## SELECTED ACHIEVEMENTS

- Highest performing Eaton Hydraulics Americas Region to YOY Sales and Goal (2019). Attributed to success in:
  - Sales growth to existing Accounts
  - Mitigation of attrition due to operational challenges
  - Closing new business
- Achieved Highest Sales Branch within Wesco Construction Organization, Phoenix Branch (2015, 2016)
  - Leveraged Wesco Customer Incentive Trip to award the most customers (total) and the most new customers participating on the 2014/2015 and 2015/2016 Trips

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## PROFESSIONAL EXPERIENCE

EATON CORPORATION, HYDRAULICS AMERICAS, Phoenix, AZ (Remote (Home-Based) Role)

11/2016 – 11/2019

### Regional Sales Manager

Oversee sales resources (including remote team of 8), support 150+ customers, manage distribution channels in 11 Western states to meet profit targets, and provide innovative solutions internally and externally.

- Led team to achieve organization's 2019 revenue objective of ~\$97.7M
- Improved region's distribution channel market share by growing shelf-share, realignment of sales resources to match opportunities, and identifying/closing new Distributor Channel business (\$1M+)
- Deepened business and personal relationships with key Customer Principles and decision-makers
- Recruited, hired and onboarded 2 outstanding sales professionals to fill vacancies, Seattle & Los Angeles (Q2 '19)

WESCO DISTRIBUTION, Phoenix, AZ

08/2008 – 11/2016

**District Sales Manager — Construction** | 01/2015 – 11/2016

**Branch Sales Manager — Construction** | 08/2008 – 01/2015

Guided construction sales efforts, including forecasting, defining objectives, setting account package quotas for 15–18 account managers, tracking sales results, determining pricing, and mitigating risks. Oversaw 250+ customer accounts, managed team-building efforts, coordinated cross-functionally, and communicated/coordinated with senior leadership.

- Motivated team and unified efforts, consistently meeting/exceeding annual sales goals (up to \$75M)
  - Executed "Redefining the Sales Solution" sales training program for the Outside Sales Team
  - Projected existing and new client sales volume to align with inventory, A/R and sales resources to support.
  - Elevated team cohesiveness by sponsoring and leading a "Speed of Trust" kaizen
  - Collaborated with the Financial Services team to mitigate risk while not impeding profitable sales growth
- Supported full-order service operations, including assisting account representatives and executives with quotes and proposals, improving project order management techniques, and resolving customer issues.

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## GEOFFREY (GEOFF) J. KAY

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### PROFESSIONAL EXPERIENCE (CONT.)

- Monitored costs, competition, and market conditions, partnering with pricing, purchasing, and inventory control teams to establish/adjust pricing to maximize profit margin
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### ADDITIONAL EXPERIENCE

**CONSOLIDATED ELECTRICAL DISTRIBUTORS (CED), PHOENIX, AZ** 2007 – 2008  
**PROFIT CENTER MANAGER**

- Full P&L responsibility, \$13,500,000 in sales annually, 5.8% EBIT
- Managed Commercial Construction, Industrial and CIG business (Team of 20)

**HD SUPPLY ELECTRICAL, PHOENIX, AZ** 2006 – 2007  
**MANAGER, VALUE-ADDED SERVICES**

- Fulfill needs of HD Supply's largest Customer, Haskins Electric
- Provide order fulfillment, inventory and logistic solutions for their 1000-start per month residential business, \$21,160,000 in sales, \$2,140,000 GP (2006)

**EDSON ELECTRIC SUPPLY, PHOENIX, AZ** 2001 – 2006  
**VICE PRESIDENT, SALES**

- Leading the Customer Relationships and Outside Sales Resources (Led 20+ salesperson organization across 11 Arizona locations) to achieve planned results
- Exceeded Sales Plan each year, from \$65,000,000 in sales YE2002 to \$168,000,000 in sales YE2006

**WESTINGHOUSE / EATON CORPORATION, MULTIPLE LOCATIONS** 1980 – 2001  
**DISTRICT SALES MANAGER, PHOENIX**  
**PRODUCT SALES MANAGER, AFTERMARKET PRODUCT & SERVICES, ASHEVILLE**  
**MARKETING REPRESENTATIVE, CONSTRUCTION PACKAGING, PITTSBURGH**  
**OUTSIDE SALES ENGINEER, INDUSTRIAL AND COMMERCIAL, BIRMINGHAM**  
**INSIDE SALES ENGINEER, INDUSTRIAL, NASHVILLE**

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### EDUCATION

GEORGIA INSTITUTE OF TECHNOLOGY, Atlanta, GA  
Bachelor of Industrial Systems Engineering, 1980

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### PROFESSIONAL DEVELOPMENT

EATON CORP: Accelerator Selling, BTS Group, 2019  
WESCO CORP: Redefining the Sales Solution, Standpoint Co, 2016

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### TECHNICAL SKILLS/TOOLS

MICROSOFT OFFICE: Outlook, Excel, Powerpoint  
CRM: Eaton C360, Wesco SalesTracker  
GOLF

**From:** Kathy Winfree

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Good evening Kelly,

Thank you for being faithful for including me in all emails and correspondence for the Bicycle and Pedestrian Committee. I sit in on the meetings and feel like I am sitting with history makers for our city.

I hear all the plans and watch as things are changed baby step by step. I have left meetings thinking what would happen if there was no Bike and Pedestrian Committee to forge forward in this city for bicycle and pedestrian safety. I have sat in the audience for 2 years and observed the changes as the committee pushes forward.

**I will like to apply for the open seat on the committee.** I do not know a lot. But I am familiar with the J1 Work and Travel Program and the need to improve our city streets for their safety and welfare.

I am willing to learn and try to help establish safety in our city.

I cannot do graphics, and all the computer stuff but I am willing to learn and step up wherever I am needed.

See you in the morning

Kathy Winfree



# CHRISTOPHER WALTERS

SHOP OWNER & BICYCLE TECHNICIAN



## PERSONAL PROFILE

Extremely motivated to continuously develop my professional skills. My outgoing characteristics & ability to connect with others will allow me to bring interesting, innovative & helpful ideas that will benefit our expanding community of cyclists & pedestrians. I want to aid in the growth and all over wellbeing of our community.

## CONTACT

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## EDUCATION

Kent Island High School  
GED, 2008

## SKILLS



## WORK EXPERIENCE

- Current Boardwalk Bikes  
Myrtle Beach, SC  
Owner/Lead Technician
- 2014-2021 Pier 14  
Myrtle Beach, SC  
Server
- 2013-2014 BJ's on the Water  
Ocean City, MD  
Server
- 2012-2013 Bethany Beach Bike Shop  
Bethany Beach, DE  
Bicycle Technician

July 12, 2021

To whom this may concern;

My name is Erin Worrell and I am interested in being a part of the Bicycle and Pedestrian Committee. As a resident of Myrtle Beach for 8 years I am tremendously passionate about the community and would love the opportunity of getting more involved. I have lived in different areas of Myrtle Beach including Seagate Village at Market Common and can see how the different committees really can make a difference in the community. Currently working as a Client Service Advisor at Pinnacle Financial Partners located in the heart of Myrtle Beach I get the opportunity to help this community with their financial needs and education. I volunteer my time with different non-profit organizations. I am also the Wellness Champion at Pinnacle which means I get to assist my fellow associates with their fitness and health goals by educating on healthy lifestyles. Being a part of the Bicycle and Pedestrian Committee I feel I can add value while also learning and contributing so much more to this City. Being a tourist destination, the number one goal is for everyone to enjoy their time when visiting. It is my belief that fun and safety go hand in hand and would love to be considered for this opportunity.

Thank you,

A handwritten signature in cursive script that reads "Erin Worrell". The signature is written in black ink and is positioned below the typed name.

Erin Worrell

*John G. Pedersen*



November 1, 2021

Ms. Jennifer Adkins  
City Clerk  
City of Myrtle Beach  
937 Broadway Street  
Myrtle Beach, South Carolina 29577

Dear Ms. Adkins –

I hope that this letter finds you and my other friends and colleagues in City Hall to be doing well.

Please accept this letter and attached resume as a request to be considered for appointment to the City's Bike and Ped Committee. Since my retirement in January, I have had the opportunity to read more about the importance of walking and bike riding as a means of exercise, and as an alternative form of transportation.

We have the privilege of living in one of the nation's fastest growing metro areas. To maintain the quality of living that has facilitated this growth, I know that City Council is keenly interested in staying ahead of the need for additional road and street infrastructure. I have come to believe that investing in bike and pedestrian improvements is a relatively inexpensive way of extending the life of, and wear and tear on, or existing roadways. I also believe that these investments support Council's goals of attracting younger residents, diversifying the economy, and improving relationships among neighbors of the same communities.



Thank you for passing this letter along to City Council for their consideration. It was a privilege to serve this community for nearly 19 years, and I would welcome this new opportunity to continue to serve in a different capacity.

Stay well Jen!

Sincerely,



John Pedersen



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# John Pedersen

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## **PROFESSIONAL EXPERIENCE**

### **City Manager, 02/2002 to 01/2021**

#### **City of Myrtle Beach, South Carolina**

- Functioned as the Chief Executive Officer for the City of Myrtle Beach, reporting to the City Council.
- Provided policy advice to the City Council.
- Ultimately responsible for implementing Council's policy direction.
- Frequently represented the City's interests in negotiations with other parties on City matters.

### **Assistant City Manager, 02/2002 to 11/2014**

#### **City of Myrtle Beach, South Carolina**

- At various times directly supervised Finance, Risk Management, Planning, Construction Services, Human Resources, and Cultural and Leisure Services Departments as well as the City Clerk and Internal Auditor.
- Responsible for several City initiatives including Sports Tourism, Special Events, Neighborhood Improvement, and Homelessness.
- Overall responsibility for preparation of City Council Workshop and Meeting agendas.
- Played significant on-going role in the health benefit restructuring.
- Frequently act as City Manager in his absence.

### **Assistant City Manager, 03/1998 to 02/2002**

#### **City of Durham North Carolina**

- At various times supervised Finance, Planning, Public Works, Internal Audit, Information Services, GIS, Inspections, Human Resources, Property Care, Vehicle Maintenance, Emergency Dispatch, Human Relations, and Water Resources Departments.
- Functioned as a member of the City Manager's cabinet.
- Responsible for City's Y2K program.
- Frequently acted as City Manager in his/her absence.

### **Finance Director, 05/1985 to 03 1998**

#### **City of Durham, North Carolina**

- Responsible for preparation of City Manager's recommended budget.
  - Directly supervised Budget, Information Services, Purchasing, Accounting, Risk Management, and Revenue Collections Divisions.
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- Lead City staff person in retaining Durham Bulls.
- Functioned as a member of the City Manager's cabinet.
- Proposed and managed two large successful bonds referenda, and managed issuance of approximately \$400 million of GO, COPs, and other forms of debt issuance.
- Note: City's GO bond rating was upgraded to AAA by S&P during my tenure as Finance Director, and by Moody's shortly after my promotion to Assistant City Manager.

**Budget and Management Services Director, 11/1980 to 05/1985**

**City of Durham, North Carolina**

- Responsible for preparing City Manager's recommended budget (approximately \$300 million at that time) and presenting that budget to City Council.
- Responsible for the overall management of the adopted budget.
- Established City's first Capital Improvements Program.
- Directed staff in various research projects.

**Administrative Assistant I, AA II, Budget Analyst 09/1977 to 10/1980**

**City of Durham, North Carolina**

- At various times worked with each City department to establish and manage their budget.
- Researched new operational methods and assisted in implementing innovative programs.

**EDUCATION**

- **Master of Public Administration: Public Administration, 1981**  
**University of North Carolina – Chapel Hill, North Carolina**
- **Bachelor of Arts: Political Science, 1976**  
**University of Delaware – Newark, Delaware**
  - Graduated with High Honors
  - Inducted into Political Science Honor Society Pi Sigma Alpha
- **High School: College Preparatory, 1972**  
**Seaford Senior High School – Seaford Delaware**
  - Boy's State Representative
  - Student Council/Sophomore Class President
  - Captain Varsity Football and Track, Varsity Basketball

**REFERENCES AVAILABLE UPON REQUEST**

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City Hall  
937 Broadway Street  
Myrtle Beach, SC 29577

Dear Sir/Madam,

I am interested in serving on the **Bicycle and Pedestrian Committee**. I will bring to the committee a sincere interest in serving the Myrtle Beach residents and a background that might be helpful to the committee. I have experience as a Program/Project Manager, passion for cycling and a strong desire to make Myrtle Beach my home.

I relocated to Myrtle Beach mid-April to be close to my daughter and grandson. I have lived in Colorado and Texas, where I have cycled many miles and have participated in numerous charitable cycling events. I hope to see South Carolina work towards becoming a more cycling friendly state. It starts with one city to embrace cyclist and consider bike lanes in their infrastructure.

Thank you for your consideration. Please let me know if you need any further information. I can be reached at [martha.stanbrough67@gmail.com](mailto:martha.stanbrough67@gmail.com) or by telephone at 719-440-1710

MARTHA  
STANBROUGH

**CONTACT**

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Sincerely,

Martha Stanbrough

# MARTHA E. STANBROUGH

## SUMMARY OF QUALIFICATIONS

Over 25 years of engineering and technical leadership experience with demonstrated success in leading teams developing start-of-the-art technologies.

- *Proposal Operations (Proposal Manager)*
- *Program/Project Management (Cost, Schedule, Technical)*
- *Engineering Management (Engineering Lifecycle Experience)*
- *Human Resource Management (Full Spectrum Leadership, Workforce Planning, Mentoring)*

Results-driven and focused on maximizing performance of team, delivering value to customers, and providing solid execution with on-time, high-quality deliveries. Results-driven leader focused on maximizing performance of the team, delivering value to customers, and enhancing products and services through continuous improvement opportunities.

**DOD CLEARANCE:** Secret (Inactive), Investigation Date 10/27/2005, Type of Investigation NACLCL

## PROFESSIONAL EXPERIENCE

**Capgemini [previously Leidos Cyber Inc.] – Program Manager • Houston, TX • 2015 - Present**

Program Manager responsible for execution of a \$20M portfolio containing commercial cybersecurity products and services for Fortune 500 clients. Managing a broad spectrum of IT and OT engagements including penetration testing, security assessment, vulnerability assessment and managed services. Managing both Firm Fixed Price and Time and Material contract types as primary liaison between clients and execution teams. Presenting cyber offerings to numerous Fortune 500 companies and developing subsequent proposals.

**LM IS&GS - Engineering Manager • Colorado Springs, CO • 2006 - 2015**

Provide leadership & technical guidance to 25+ Information Assurance Engineers on the Integrated Space Command & Control (ISC2) Program and directly contributed to the on-contract growth of the program. Assigned to work special projects as Proposal Manager, Project Manager and support in Captures (LM Business Development). Certified Control Account Management (CAM).

- Led Special Projects:
  - Proposal Manager (\$30M+ per yr)
    - Unit Command and Control (UC2) (competitive), Jun 2014
    - C2AD IAMD Planner (competitive), #2 strategic must win program for AOC, awarded Dec 2013
    - Multiple on-contract growth ISC2 ECPs
    - Manage authors, artists and repro to develop a winning proposal
    - Establish schedule, staff and development of proposals
    - Author proposal sections ensuring clear and compelling text
    - Conduct reviews for bid decisions, strategy development, analysis and program readiness
    - Develop and conduct EPPs up to the VP level
  - Project Manager
    - MILSTAR Discrete Services Proof of Concept (~\$700K) and Service Oriented Scenario Injector (~\$1M)
    - Responsible for the cost, schedule and technical implementation of project
    - Successfully led technical team through completion of project
  - DoD 8570 Program Training
    - Identified, developed, secured budget and ensured training of over 250 program resources
- LM L-Code / ISC2 Information Assurance Functional Manager (~25 FTEs at ~\$30M per yr)
  - Provide guidance in the career growth of 15 direct reports
  - Experience with the LM hiring process
  - Experience in recruiting talent (Interns through experienced engineers)
  - Responsible for the technical tasking of ~24 resources (LM & Teammates) in support of the ISC2 Program for 27 Air, Missile, and Space C2 systems across Designated Approval Authorities (DAA) from three separate Combatant Commands
  - Provide day-to-day direction to 20 area resources for the design, development and execution of the products and tasks satisfying the cost, schedule and specifications allocated to the Program for a multi-faceted IA team with skills in the following security-focused disciplines: (1) Architectural/Requirement Engineering, (2) Software Engineering, (3) Test Engineering, and (4) Certification/Accreditation Engineering
  - Responsible for program schedule, cost and quality of IA products

# MARTHA E. STANBROUGH

- Oversee five ops embedded IA team members, geographically assigned in Colorado, Nebraska, and California
- Identify and ensure the teams maturity and training
- Implement and ensure compliance to program requirements
- Develop and maintain metrics
- Track and report risk associated with functional area

- Resource Control Board Chair (~\$1B Program, ~554 FTEs)

- Responsible for identification, authentication and prioritization of staffing requirements; allocation of staffing to meet requirements; and management of personnel and position losses due to personnel actions and downsizing requirements
- Establish and maintain the RCB Charter
- Authorize the opening of ISC2 RCB Personnel Requisitions to meet external staffing requirements
- Direct the RCB Administrator and IS&S Functional (Matrix) Managers to prepare and allocate requisitions based on program needs and Team Member work share criteria
- Direct the RCB Administrator to implement downsizing plans consistent with program needs and Team Member work share criteria
- Develop and maintain staffing metrics

## LM IS&S - Project Engineer ▪ Colorado Springs, CO ▪ 2004 -2006

- Project Management for GPS IIF

- Managed and provided technical direction to team of ~10 engineers
- Successfully led technical team through System Test Activities
- Managed multiple projects, budgets and schedules
- Performed Cost Account Management (CAM) functions for multiple projects
- Developed and tracked schedule for multiple projects
- Ensured all deliverables are within cost and schedule
- Worked with customer to clarify task requirements, issues and concerns
- Developed and applied Earned Value Methodologies
- Identified and mitigated risk

## LM IS&S - Systems Engineer ▪ Colorado Springs, CO ▪ 2001 -2004

- Integrated Logistics Support (ILS) Lead for GPS IIF

- Developed Basis Of Estimates (BOE) for numerous proposals
- Performed profession logistics engineering assignments requiring full use and application of standard integrated logistics support principles, theories, concepts and techniques
- Conducted detail analysis and appraisal of product designs to identify and document maintenance and support requirements
- Developed supportability parameters for equipment; analyze equipment characteristics
- Reviewed engineering design and changes; utilize logistics modeling techniques to predict maintenance levels and costs
- Prepared trade studies; determine overall support requirements: facilities, personnel and maintenance
- Analyzed and evaluate design concepts; make presentations to program office/customers related to analysis
- Evaluated primary system's designs and effectively influence design process to integrate operations and support considerations

## LM-MS - Systems Engineer ▪ Colorado Springs, CO ▪ 1999 -2001

- Lifecycle Cost Modeling (LCC) for the ISC2 Proposal Phase and Execution

- Developed the LCC model using the Automated Cost Estimating Integration Tool (ACEIT) during the ISC2 proposal phase
- Developed a hybrid LCC model in coordination with the contract SPO to acquire consistency and facilitate future planning of initiatives
- Developed Business Case Analysis (BCA) to meet Reduction in Total Ownership Cost (RTOC) requirement
- Developed briefings and provided status to government counterparts and upper management

## LM-M&DS - Systems Engineer ▪ Colorado Springs, CO ▪ 1996 -1999

- Logistics Management for the GPS Program

- Managed Provisioning Item Orders (PIO) for the purchase of spare
- Developed Basis Of Estimates (BOE) for numerous proposals
- Prepared trade studies; determine overall support requirements: facilities, personnel and maintenance
- Analyzed and evaluated design concepts



# MARTHA E. STANBROUGH

- Evaluated primary system's designs and effectively influence design process to integrate operations and support considerations
- Developed and document field operations and support systems

**Aerojet Corp – Logistics Analyst ▪ Colorado Springs, CO ▪ 1995 -1996**

## **EDUCATION**

- *B.S. in Logistics Systems Management, Colorado Tech University, Colorado Springs, Colorado 1995*
- *A.S. in Computer Science, Colorado Tech University, Colorado Springs, Colorado 1994*

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I would like to be considered for one of the three seats.

I am an Ambassador for It Could Be Me (World-wide safety promotion for cycling and running)

I am an Ambassador for Road ID (safety ID's for cyclists, runners, and athletes)

Active with The Palmetto Cycling Coalition (write our Senators when we are asked to help get bills passed)

I ride solo 9-11 hours a week (+/- 150 miles) on our roads and know the problems we are facing with safety. Use front and rear lights as well as a helmet for every ride. I signal even if no one is around to be a good stereotype for cyclists.

Am a promoter of having discourse with drivers, cyclists, and pedestrians to teach safety.

Believe that we should make available instruction for cyclists and walkers/runners in our area about the rules of the road and safety.

I ride on average 6,000 miles a year to raise money for charity.

Have had two car contact incidents on Ocean Blvd. when cars pulled in front of me while I was in the bike lane. Neither stopped.

I will attend all meetings and be available for other items, like working on the lights, when needed. My only obligation is picking up one of my eight grandkids from the bus stop at 2 pm Tuesday, Wednesday, and Friday. I am also on our Architectural Review Committee in Emmens but this is all done remotely.

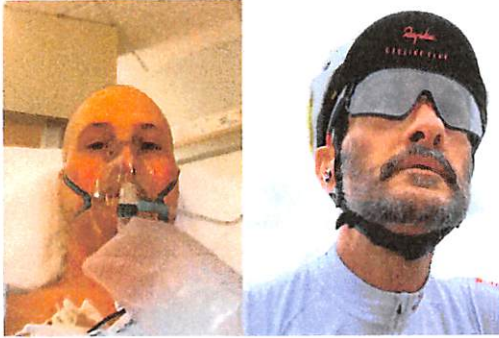
Please consider me for a seat and I am available for any questions or concerns that you may have.

Have a pleasant rest of your day

Lord Shawn Watson, [Manor of Hougun](#)

World's Okayest Cyclist™  
Stage 4 Lymphoma Survivor & Charity Cyclist

**Helping others with every mile.™**



**WORLD'S OKAYEST CYCLIST**

EX DURIS GLORIA (Glory through suffering)

Schedule call: <https://calendly.com/worlds-okayest-cyclist>

Websites:

[www.worldsokayestcyclist.com](http://www.worldsokayestcyclist.com)

[www.ride-solo.cc](http://www.ride-solo.cc)

[www.htfu.club](http://www.htfu.club)

Instagram: @worlds\_okayest\_cyclist

Strava: [World's Okayest Cyclist RCC](#)

Rapha Cycling Club: Member #39335

**Brand Ambassador:**

*atlasGo*

*RoadID*

*Muscle Feast*

*Wheel Science*

*It Could Be Me*

*Great Cycle Challenge Champion for Children's Cancer Research Fund*

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4. I may interpret the contents as representing the views of your company or

organization.

5. Whilst it is highly likely that I will instantly and permanently delete your message and all of its attachments, I may decide to keep it for eternity at my discretion.

6. All information in the email is mine to make such financial profit, political mileage or humor as I see fit.

7. You understand and accept that I do not need any advice from you or your IT department about the nature of email communication.

A generous person will be prosperous, and one who gives others plenty of water will himself be given plenty. **Proverbs 11:25**

**Smile - you made it to the bottom of my email! It's going to be a great day.\***